

UNITED STATES DEPARTMENT OF JUSTICE  
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

*Pursuant to Section 2 of the Foreign Agents  
Registration Act of 1938, as Amended*

For Six Month Period Ending June 30, 1973  
(Insert date)

Name of Registrant	Registration No.
United States-Japan Trade Council	929
Business Address of Registrant	
1000 Connecticut Avenue, N.W.	
Washington, D.C. 20036	

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
------	----------	-----------------------

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☐ Yes ☒ No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
-------------	------------------------------	--------------------	-----------------	-------------------------

- 
5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? ☐ Yes ☒ No

If yes, identify each such person and describe his services.

- 
6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? ☒ Yes ☐ No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
Stephen D. Cohen	Economist	5/18/73

- 
7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? ☒ Yes ☐ No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
Eugene J. Kaplan	1936 Martha's Road Alexandria, VA 22307	Economist	June 25, 1973

---

## II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

---

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

---

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Japanese Government

---

## III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Japanese Government - see attachment, pages 1 - 11

---

<sup>1</sup> The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

#### Japanese Government

The answer to Item 11 has listed all of the activities of the registrant during the period in question. Some, but not all, of these activities constituted "political propaganda" within the meaning of the Act.

- 
13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☒ No ☐

If yes, describe fully.

On May 17, Noel Hemmendinger testified before the Ways and Means Committee of the House of Representatives on the Trade Reform Act of 1973. He appeared on behalf of the law firm of Stitt, Hemmendinger & Kennedy. In his testimony he endorsed the proposed grant of authority to the Executive which would permit the U. S. to participate in multilateral trade negotiations, expressed concern about certain amendments to the import relief laws, and outlined various steps the Japanese Government had taken to liberalize its trade and investment policies.

---

<sup>2</sup> The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# IV - FINANCIAL INFORMATION

## 14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

Date	From Whom	Purpose	Amount
January 24, 1973	Japanese Government, thru Japan Trade Promotion Office	For promotion of the interests of the Government of Japan in the fields described in Exhibit B of the Registration Statement	\$60,000.00
February 6, 1973	"	"	19,000.00
March 1, 1973	"	"	28,609.00
May 4, 1973	"	"	13,755.85
June 11, 1973	"	"	85,000.00
June 25, 1973	"	"	30,327.00
May 4, 1973	"	"	13,625.00

Note: In addition to the above \$16,520.00 was received from members in the form of membership dues. This sum was not received to be used in the interests of the foreign principal, but is reported here in order to make full disclosure of receipts.

Total \$250,316.85

## 14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
---------------------------	---------------	-------------------------------	---------

<sup>3</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
January 1 -			
June 30, 1973	Jean Choate	salary	\$6,688.00
"	Stephen Cohen	"	9,365.86
"	Katsuhiko Fujiwara	"	7,269.24
"	Noel Hemmendinger	"	8,813.31
"	Eugene J. Kaplan	"	442.31
"	Susan MacKnight	"	6,529.71
"	Allan Schlosser	"	10,111.50
"	Nelson Stitt	"	9,876.12
"	H. W. Tanaka	"	3,268.14
"	Allen Taylor	"	14,113.98
"	various clerical and research personnel	"	16,472.31
"	Scott Runkle	general public relations	12,538.50
"	Charles von Loewenfeldt, Inc.	" " "	102,037.21
"	Donald Lerch & Co., Inc.	agricultural public "	7,188.84
"	Stitt, Hemmendinger & Kennedy	legal and research	7,200.00
"	William Dazey	South West representative	2,400.00
"	H. Okada	For operating Japan Trade Promotion Office	1,600.00
"	GHI	hospitalization	3,163.02
"	H. G. Smithy	rent	9,750.00
"	various	taxes	7,522.77
"	"	books & periodicals	2,337.88
"	"	office equipment	69.16
"	"	general office	2,835.65
"	"	statistical data and miscellaneous services	3,732.15
"	"	travel	5,933.85
"	"	research and reports	10,568.63
"	"	pamphlets & related	4,096.99
"	"	postage and phone	15,596.74
"	"	social, memberships, etc.	2,419.64
"	"	economic symposium	19,191.60

Total \$313,133.17

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
--------------------------	---	--	--	----------------

(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
-------------	-------------------------------------	---	------------------------------

---

V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japanese Government  
Foreign Ministry  
Tokyo, Japan

---

<sup>5</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?  
Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Japanese Government

Approximately \$115,000 (estimated on basis of ratio to total activities)

Six month period

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☒ Radio or TV broadcasts ☒ Magazine or newspaper ☐ Motion picture films ☒ Letters or telegrams articles

☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches

☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials

☒ Newspapers

☒ Libraries

☒ Legislators

☒ Editors

☒ Educational institutions

☒ Government agencies

☒ Civic groups or associations

☐ Nationality groups

☐ Other (Specify) \_\_\_\_\_

21. What language was used in this political propaganda:

☒ English

☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☒ No ☐

## VI - EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup> Yes ☐ No ☐

Exhibit B<sup>7</sup> Yes ☐ No ☐ not applicable

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☒ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☒

If no, please attach the required amendment.

<sup>6</sup> The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup> The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.



26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6-month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Noel Hemmendinger

Noel Hemmendinger

Allen Taylor

Allen Taylor

Subscribed and sworn to before me at Washington, D.C.

this 8<sup>th</sup> day of September, 19 76

Jean C. Choate

(Signature of notary or other officer)

My Commission Expires June 30, 1977

<sup>8</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

## Answers to Questions 11 and 12

### 1. Council Reports

(See preface to answer to Question 11, Section 1 (Council Reports) in Supplemental Statement for period ending June 30, 1971.)

#### Congressional Reports

From January 1 through June 30, 1973, the Council issued 101 daily reports on Congressional activities of interest. (Nos. 1-101)

#### Council Reports

During the period, the Council prepared 38 Council Reports of a general nature. (Nos. 1-38)

- 1 Administration Faces Crucial Choices on Trade Bill
- 2 U.S. Exports to and Imports from Japan, by Commodity  
January-June 1972
- 3 Recent Customs and Tariff Commission Actions  
November 29, 1972 - December 30, 1972
- 4 U.S. Chamber of Commerce Endorses Major Trade Negotiations
- 5 Countervailing Duties Imposed on Canadian Tire Imports
- 6 Amendments to the Regulations Under the Antidumping Act
- 7 Economic Reports of the President Discusses the International  
Economic System
- 8 Recent Customs and Tariff Commission Actions  
December 31, 1972 - January 31, 1973
- 9 The Outlook for the U.S. Trade Balance in 1973
- 10 Dollar is Devalued, Yen Floats; President Promises Trade Legislation
- 11 Japanese Exports and Imports in 1972 Reach Record High
- 12 Effects of the Dollar Devaluation and the Yen Float on Japanese  
Industry
- 13 Japanese Business Circles Urge Strong Liberalization Measures  
on Import and Capital Transactions
- 14 World Trade Conference Examines Current U.S. Trade Situation
- 15 U.S. Exports and Imports, by Commodity, January-September 1972
- 16 Currency Fluctuation Appraisal of Imported Products
- 17 CIEP\* Report Outlines Nixon Trade Program; Mills Seems Receptive
- 18 Recent Customs and Tariff Commission Actions, February 28, 1973
- 19 U.S. Exports and Imports, by Country, January-December 1972
- 20 House Panel Conducts Export Control Hearings; Administration  
Moves to Curb Lumber Prices
- 21 U.S. Exports to and Imports from Japan, by Commodity  
January-September 1972
- 22 Recent Customs and Tariff Commission Actions, March 1-March 31, 1973
- 23 China-Japan Trade: Recent Moves and Future Prospects

\* Committee on International Economic Policy

- 24 Administration Trade Bill Goes to Congress
- 25 U.S. Exports, by Commodity, January-December 1972
- 26 Proposed U.S.-Japan Trade Council Position on the Administration's Trade Bill
- 27 Almost Complete Liberalization of Foreign Direct Investment into Japan is Announced
- 28 Conference Examines United States-Japan Relations
- 29 Recent Customs and Tariff Commission Actions, April 1-April 30, 1973
- 30 Council Testimony on Trade Reform Act of 1973
- 31 House Panel Begins Hearings on Trade Legislation
- 32 U.S. Trade Balance with Japan Improving
- 33 U.S. Imports, by Commodity, January-December 1972
- 34 Trade Hearings Continue Before Ways and Means Committee; Mills Aims for House Vote by August
- 35 U.S. Exports to Japan, by Commodity, January-December 1972
- 36 New Price Freeze Order
- 37 U.S. Imports from Japan, by Commodity, January-December 1972
- 38 U.S.-Japan Businessmen's Conference Discusses Trade, Energy and Communications

#### Trade Roundups

During the period, the Council issued nine reports in a series entitled "U.S.-Japan Trade Roundup", describing activities in Congress and in the Executive agencies affecting U.S.-Japan trade. (Nos. 1-9)

## 2. Publications and Research

(See preface to answer to Question 11, Section 2 (Publications and Research) in Supplemental Statement for period ending June 30, 1971.)

### Publications

#### State Barriers to World Trade

A detailed analysis of state restrictions on imported commodities, based on a survey of the practices of all 50 states. 35,000 copies printed for circulation to the Council mailing list and other interested organizations.

#### U.S.-Japan Trade: A New Phase

A brief pamphlet outlining the dramatic shift in the balance of trade between the United States and Japan during the first four months of 1972. 25,000 copies distributed to the entire mailing list.

#### United States Exports to Japan by Customs District of Shipment, 1972

The latest in the Council's annual series presenting statistical data on U.S. shipments to Japan. 25,000 copies distributed to the entire mailing list.

### Research

The following memoranda were prepared during the period for the Japanese Government and for use by Council staff:

- New Ways and Means Members
- Trade Legislation: Current Scene
- The Trade Situation After Devaluation
- Legislative Developments
- Journal of Commerce Article from Tokyo
- Trade Bill Update (including a working draft of a Treasury trade bill)
- Outlook for U.S.-Japan Trade
- Trade Bill Timing
- The Trade Bill
- Congressional Reaction to Nixon Trade Bill
- Executive Branch Management of the Trade Bill
- Japan's Capital Liberalization
- Executive Branch Management of Trade Bill (revised)
- STR\*CIEP Merger\*
- Nixon Trade Bill (updated)
- Notes on TACC Meeting of June 27 \*\*

Additional research and drafting on an agricultural pamphlet being prepared by Don Lerch, which will be published soon.

Statistical research commenced on imports and exports by customs district for 1972, in preparation for a pamphlet.

Research commenced to provide new material reflecting current economic issues between the United States and Japan, in preparation for a new edition of Council's most recent question and answer pamphlet on U.S.-Japan economic relations.

Council prepared a detailed survey of the economic impact of U.S. non-tariff barriers on Japanese exports to the U.S.

Research was conducted on the trade figures in preparation for the Council pamphlet on trade issues.

Council provided the Japanese Federation of Economic Organizations with an analysis of the Congressional mood on trade for use in urging more rapid liberalization measures.

### 3. Representation and Lobbying

See preface to answer to Question 11, Section 3 (Representation and Lobbying) in Supplemental Statement for period ending June 30, 1971.)

\* STR - Office of the President's Special Representative on Trade  
CIEP - Committee on International Economic Policy

\*\* TACC - Trade Action Coordinating Committee

On January 24 Allan Schlosser, Council's Legislative Director, wrote to all newly elected Senators and Congressmen enclosing copies of recent Council publications and offering the Council's research facilities on any legislative questions relating to trade with Japan.

Council sent the following reports to its special list of key Washington officials dealing with trade matters:

Fact Sheet No. 15 "Japanese Liberalization of Trade and Investment in 1972" providing a detailed account of all Japanese liberalization measures in trade and investment during the previous 12 months.  
Council Report No. 9 "The Outlook for U.S. Trade Balance in 1973"  
Council Report No. 10 "Dollar Is Devalued, Yen Floats"  
Council Report No. 12 "Effects of the Dollar Devaluation and Yen Float on Japanese Industry"  
Council Report No. 30 - "Council Testimony on Trade Reform Act of 1973"  
Council Report No. 32 - "U.S. Trade Balance with Japan Improving"  
Trade Roundup No. 9 - "U.S. Moves to Curtail Soybean and Cottonseed Exports: Japan Worried About Food Supply"

On May 15 Nelson Stitt testified for the Council before the House Ways and Means Committee on the proposed Trade Reform Act of 1973. In his statement, Mr. Stitt endorsed the grant of authority to the Executive permitting the U.S. to participate in the multilateral trade negotiations, expressed concern about certain amendments to the import relief laws, and outlined the various steps the Japanese Government has taken to liberalize its trade and investment policies.

On May 17, Noel Hemmendinger testified on the same subject and to the same effect on behalf of the law firm of Stitt, Hemmendinger & Kennedy. See answer to Item 13.

On May 27 Council provided the Central Intelligence Agency with brief answers to a series of questions about Japanese economic policy submitted by the agency.

On May 24 Council supplied the Ways and Means Committee with a list of U.S. non-tariff barriers to trade.

On June 15 Council wrote to the Ways and Means Committee giving its reasons for opposing a bill before the Committee which would amend provisions of the Tariff Act relating to the marking of imported articles.

On June 27 Council helped to arrange a meeting between twelve members of Congress and Ambassador Shimanouchi of the Japanese Federation of Economic Organizations. This meeting was arranged through the House Republican Task Force on International Economic Policy and included Peter Frelinghuysen (R-NJ), Charles M. Teague (R-Cal.), John M. Zwach (R-Minn.), Edward G. Biester, Jr. (R-Pa.), Richard T. Hanna (D-Cal.), John Buchanan (R-Ala.), Johnathan B. Bingham (D-NY), John F. Seiberling (D-Ohio), Tennyson Guyer (R-Ohio), Robert J. Huber (R-Mich.), Donald M. Fraser (D-Minn.), Ralph S. REGula (R - Ohio).

On June 27 Allan Schlosser briefed Congressman Gibbons of Florida, a member of the Ways and Means Committee, in preparation for his upcoming trip to Japan.

#### 4. Conferences

(See preface to answer to Question 11, Section 4 (Conferences) in Supplemental Statement for period ending June 30, 1971.)

The Council, through Donald Lerch, Inc., initiated and sponsored a symposium in Memphis on January 17 on agricultural trade with Japan. It dealt with Japan as a market for U.S. farm products. Nominal co-sponsors were The American Cotton Shippers Association, American Soybean Association, Arkansas Agricultural Council, Delta Council and World Trade Council. Speakers included the Japanese Ambassador and a Council official, who were afforded a forum to present the Japanese viewpoint on the issues discussed. Also among the speakers were J. Phil Campbell, Under Secretary of Agriculture, Raymond Ioanes, Administrator, Foreign Agriculture Service, and Representative Ed Jones of Tennessee. Approximately \$7400 was spent on the conference.

The Council, through Charles von Loewenfeldt, organized a symposium in Pittsburgh on March 17-19 on intercultural communications between Japan and the U.S. The symposium brought together twelve Japan experts, half American and half Japanese, who discussed privately for several days various aspects of the cultural gap between the two countries. Among the Americans participating were Richard Thornburgh, U.S. Attorney for the Western District of Pennsylvania and Frank McNeil of the State Department. The symposium ended with a public luncheon at which Consul-General Sawaki spoke. Mr. Sawaki was thus afforded a forum to present the Japanese viewpoint on the subjects discussed. Approximately \$5200 was spent on this conference. A paper based on the conference was later prepared and distributed.

The Council, through Charles von Loewenfeldt, organized a symposium in San Francisco on March 24-26 on intercultural relations between Japan and the U.S. The nominal sponsors were the California Council for International Trade, The Japan Society of San Francisco, Oakland World Trade Club, Santa Clara Valley World Trade Club, The World Affairs Council of Northern California, and the World Trade Club of San Francisco. The United States-Japan Trade Council was listed, in alphabetical order, as one of the seven co-sponsors. The symposium brought together nine Japan experts, half American and half Japanese, who discussed privately for several days various aspects of the cultural gap between the two countries. The symposium ended with a public luncheon at which Consul-General Maeda spoke. Mr. Maeda was thus afforded a forum to present the Japanese viewpoint on the subjects discussed. Approximately \$4200 was spent on this conference.

The Council, through Charles von Loewenfeldt, organized a symposium in Charleston, South Carolina on April 14, on "Japan as an Expanding Market for the Southeastern United States." The symposium dealt with opportunities for U.S. business men to sell to and invest in Japan. Nominal co-sponsors were the Alabama Development Office, Florida Bureau of International Development, Georgia Department of Industry and Trade, Kentucky Department of Commerce, Mississippi Market Council, North Carolina Office of Industry, South Carolina State Development Board, Tennessee Division of Industrial Development, Virginia International Trade Department and the U.S.-Japan Trade Council. Speakers included the Japanese Ambassador and a Council official, who were afforded a forum to present the Japanese viewpoint on the subjects discussed. Among the other speakers were Secretary of Commerce Frederick Dent and General Westmoreland. Approximately \$5000 was spent on organizing this conference.

The Council organized a symposium in Washington on April 25-26 on "Perspectives on U.S.-Japan Economic Relations". The symposium was participated in by twenty American and Japanese scholars, several of whom came from Japan for that purpose. Ambassador William Eberle, the President's Special Representative for Trade Negotiations, addressed one of the luncheons. Eleven papers were presented and discussed. The conference was not open to the public. The proceedings of the conference were later edited and published as a book. Approximately \$13,000 was spent on organizing this conference.

On May 3, Council organized an open meeting of its subscribers at Japan House in New York City, where Council officials briefed those attending on the details of the administration's trade bill. The main purpose of this session was to exchange viewpoints prior to Council Director Nelson Stitt's testimony before the House Ways and Means Committee on this legislation.

On May 8, Council organized an open meeting of its West Coast subscribers in Los Angeles, where Council officials again briefed those attending on the trade bill. As in the case of the New York meeting, the purpose of this session was to have input from our subscribers prior to Mr. Stitt's appearance before the House Ways and Means Committee.

#### 5. Speeches by Council Officials

(See preface to answer to Question 11, Section 5 (Speeches by Council Officials) in Supplemental Statement for period ending June 30, 1971.)

Stephen Cohen and Katsuhiko Fujiwara of the Council staff addressed a seminar at the Industrial College of Armed Forces in Washington during January on the subject of Japan's role in the Far East and Pacific.

On February 22 Allan Schlosser addressed a meeting of the Pittsburgh Chamber of Commerce on U.S.-Japan trade.

On February 28 Allen Taylor was the principal luncheon speaker at the annual meeting of the Pacific Northwest Farm Forum in Spokane, Washington. Mr. Taylor also visited the Consulates General and Trade Centers in Los Angeles, San Francisco, Portland and Seattle to discuss American attitudes toward trade with Japan in those communities.

On March 1 Stephen Cohen addressed a luncheon meeting of the Cleveland World Trade Association on U.S. trade with Japan.

On March 14 Mr. Fujiwara addressed a luncheon meeting of graduates of International Christian University in Washington on U.S.-Japan economic relations.

On March 15 Stephen Cohen delivered a paper on "The Political Aspects of International Monetary Reform" to the annual meeting of the International Studies Association in Washington.

On March 20 Nelson Stitt spoke on "Trade with the Far East" at the annual Rhode Island World Trade Conference held at Providence, Rhode Island.

On March 23 Mr. Fujiwara addressed several meetings of students and faculty at the University of Alabama on U.S.-Japan economic relations.

On March 29 Stephen Cohen addressed a meeting of the Cooperative Forum in Washington on "Why Is the Dollar in Trouble?"

On the weekend of May 4-6 Allen Taylor participated in the annual conference of the World Affairs Council of Northern California, whose subject this year was "New Realities of Power in Asia". Mr. Taylor spoke on "Japanese-American Trade: Can A Balance Be Restored?"

On May 7 Mr. Taylor addressed a luncheon meeting of the Santa Clara Valley World Trade Club in San Jose, California, on "Prospects for Balancing Trade with Japan".

On May 8 Stephen Cohen spoke on "New Perspectives on Foreign Trade" at the annual meeting of the Financial Analysts Federation in New York.

On May 24 Stephen Cohen addressed a luncheon meeting of the National Economists Club in Washington on U.S.-Japan trade.

#### 6. Preparation of Speech Drafts

( See preface to answer to Question 11, Section 6 (Preparation of Speech Drafts) in Supplemental Statement for period ending June 30, 1971.)

Council drafted a speech for Minister Nomura for delivery at a symposium on U.S.-Japan economic relations in Los Angeles on February 6.

Council prepared a speech for Minister Nomura on textile problems to be delivered on March 10 at a panel on "Protecting U.S. Industries from Foreign Competition", which was part of a seminar held by the American Society of International Law at the University of Virginia Law School.

Council drafted a speech for Minister Nomura for a seminar on monetary and trade policy held in Washington on April 11.

Scott Runkle drafted a speech for the Ambassador to be delivered in Minneapolis during February, which resulted in a column by Milton Viorst.

Scott Runkle prepared a speech for Ambassador Ushiba to be made at the U.S.-Japan Governors Conference in South Carolina, and a press release based on the speech. The Ambassador's speech received coverage in the New York Times, Washington Post, and Washington Star.

Donald Lerch drafted a speech for Ambassador Ushiba before the Minneapolis Farm Forum on February 28.

Donald Lerch drafted a speech for Ambassador Ushiba for delivery at a meeting of National Farmers Union on March 13 in Omaha.



Donald Lerch prepared a speech for Minister Yamazaki for delivery on March 14 at a meeting of the State Commissioners of Agriculture in College Park, Maryland.

Donald Lerch prepared a speech for Minister Nomura for delivery at the Southern Farm Forum in New Orleans on March 18.

7. Press and Media Relations

(See preface to answer to Question 11, Section 7 (Press and Media Relations) in Supplemental Statement for period ending June 30, 1971.)

Scott Runkle

Prepared a backgrounder entitled "Underdeveloped Countries Stand to be Hardest Hit if Congress Adopts Protectionist Trade Legislation". This resulted in a column by Bruce Blossat. Blossat also wrote a second column based on a previous Runkle backgrounder.

Prepared a backgrounder entitled "Japan Shifts from Balance of Payments Surplus to Deficit". This backgrounder plus other material was sent to half a dozen columnists, and resulted in a column by Joseph Slevin in the Washington Post and some thirty other newspapers.

Prepared a backgrounder entitled "Improvement of U.S. Trade Deficit with Japan Frustrated by Lack of Interest by American Manufacturers in Expanding Exports". This resulted in a column by Bruce Blossat which appeared in an estimated 400 papers.

8. Films

(See preface to answer to Question 11, Section 8 (Films) in Supplemental Statement for period ending June 30, 1971.)

Michael Berger spent a few weeks in Japan filming the latest series of film clips to be shown in the U.S. Berger also prepared an outline of a script for a proposed documentary film on pollution in Japan.

The following films were distributed during the period.

<u>Name</u>	<u>Date Released</u>
Tokyo, World's Safest City - film documentary	April 10, 1973
Japan's Peace Corps - film clip	May 22, 1973
Japanese Agriculture - film clip	"
Earthquakes - film clip	"
Farm Cooperatives - film clip	"
How Japanese View America - film clip	"
U.S. Artist in Japan - film clip	"
Sports in Japan - film clip	"
Communications Media - film clip	"
Career Woman - film clip	"
U.S. Baseball Players in Japan - film clip	"
Bowling in Japan - film clip	"
Television in Japan - film clip	"
Japan's Trains - film clip	"

<u>Name</u>	<u>Date released</u>
Japanologist John Emmerson - film clip	May 22, 1973
Japanese Fashion Industry - film clip	"
Youth of Japan - film clip	"
Peaceful Nuclear Power in Japan - film clip	"
Changing Japanese Eating Patterns - film clip	"
Advertising in Japan - film clip	"

These film clips were shown on approximately 250 stations on the ABC and NBC networks together with approximately 25 independent stations. Approximately \$40,000 was spent on the film program during this period.

9. Luncheons

(See preface to answer to Question 11, Section 9 (Luncheons) in Supplemental Statement for period ending June 30, 1971.)

On May 8, Council officials hosted a dinner in Los Angeles for West Coast-based Japanese diplomats and business executives, the purpose of which was to explain the administration's trade proposals and analyze their possible impact upon Japanese economic interests.

On June 20 Council organized a public luncheon in Washington for Mr. Yoshizane Iwasa, Chairman of the Japan-U.S. Economic Council. About 200 leading government officials, economists, businessmen, etc. attended. The luncheon was addressed by Mr. Iwasa and Under Secretary of State William Casey. Mr. Iwasa, in his speech, gave the Japanese viewpoint on the need for U.S.-Japan cooperation. On the previous evening, Council arranged a private dinner for Mr. Iwasa with six leading newspaper columnists and journalists, during which he gave a thorough exposition of his view on U.S.-Japan economic problems. Mr. Iwasa's speech was widely reported in the press. The following ten columnists and journalists were invited to the luncheon but there is no record as to which of them were the six who attended: Spencer Davis (AP), John Barton (UPI), Ed Dale (N.Y. Times), Hobart Rowan (Washington Post), Lee Cohn (Washington Star), Jack Norman (Wall Street Journal), Mark Sullivan (Time), Paul Steiger (L.A. Times), Boyd France (Business Week).

10. Advice to Japanese Government

(See preface to answer to Question 11, Section 10 (Advice to Japanese Government) in Supplemental Statement for period ending June 30, 1971.)

Council sent to the Embassy a detailed study of U.S. exports to Japan during the first quarter of 1973, undertaken in order to determine the reasons for the extraordinary 55 percent increase over 1972.

Submitted a memorandum entitled "Beginning of Reactions to Japanese as 'Big Spenders'".

11. Press Releases

(See preface to answer to Question 11, Section 11 (Press Releases) in Supplemental Statement for period ending June 30, 1971.)

On March 20 Council issued a press release entitled "Taxpayers Hit by Spread of 'Buy American' Practices". The release was based on the Council's latest publication "State Barriers to World Trade".

Council issued a press release on April 6 entitled "Japanese Imports from the U.S. Growing Much Faster in Major Reversal of Previous U.S.-Japanese Trade Pattern". This press release resulted in filings by the AP and the UPI and stories based on it were carried by the New York Times, the Washington Post and the Washington-Star News.

On April 26, Council issued two press releases arising out of the conference proceedings. One was entitled "U.S., Japanese Experts Survey Economic Relations; Need for Stepped-up U.S. Export Effort, Japanese Liberalization Cited". The other was "Major Changes Seen in U.S.-Japanese Trade Trends in Conference: Japan Shows Deficit in Balance of Payments in First Quarter". At the conclusion of the conference a press conference was held, attended by 30 reporters representing newspapers, magazines and trade journals.

On May 15, Council issued a press release entitled "Continuing Improvement in U.S.-Japan Trade Figures Seen as Revaluation, Japanese Liberalization Reverse Former Trend". The release was based on the testimony of Nelson Stitt on the trade bill before the Ways and Means Committee.

On June 20 Council issued a press release on Iwasa's speech at the luncheon: "Japanese Banker Hails 'Turnaround' in U.S. Trade, Calls for Freer Trade in a One-World Economy". Long excerpts from Iwasa's speech were included in the weekly report of the Bureau of National Affairs, Washington news analysis service widely circulated among policy makers.

On June 25 Council issued a series of press releases on its publication on U.S. exports to Japan by customs district, 1972. In addition to a nationwide general release, special releases were prepared for more than a dozen cities and states detailing the export figures for their particular areas.

On June 28 Council issued a press release announcing the naming of Eugene Kaplan as its Chief Economist, replacing Stephen Cohen.

## 12. Miscellaneous

The Washington Post printed a letter from Stephen Cohen during February, discussing implications of the U.S. trade deficit.

At the request of the Reader's Digest, Council circulated to 5000 names on its mailing list a reprint of an article in the Digest containing an edited version of the pamphlet "Our Two Countries" written by Philip Trezise.

On March 7 Council wrote a letter to the managing editor of Newsweek magazine protesting alleged inadequate and distorted coverage by the magazine of Japanese trade policy.

On March 12 a leading New York financial publication, "The Money Manager", reprinted in full a Council report on the impact of devaluation on the U.S. trade deficit.

On May 16 Council wrote to the Chairman of the Board of the First National Bank in Chicago asking him to provide documentation for charges of Japanese obstructions to U.S. imports. He replied on June 22, and the exchange of correspondence was turned over to the Embassy.

Council's pamphlet "State Barriers to World Trade" was circulated to all high schools in the metropolitan New York City area by the New York City Council on Economic Education.

The Joint Council on Economic Education circulated to its summer workshop program two Council pamphlets: "Successes and Strains in U.S.-Japan Trade Relations" and "State Barriers to World Trade".